



Good  TO BEE
— EST 2018 —

BEESWAX & VEGAN FOOD WRAPS • ECO HOME & LIVING

JAN 2021

Hello

We are **GoodToBee**. We began handcrafting **beeswax wraps** in 2018 to reduce the impact of plastic on our planet and to help families just like ours make a positive impact on their future. As our understanding has grown we now see the need to help in so many other ways so we have introduced a whole new **Home and Living Range** of beautiful eco products too.



We are a family company who love food, nature and the joy of being together. As a company we believe it's good to do good for people and planet so we are a certified **Carbon Neutral Workforce** through our Ecologi Tree planting scheme and we lead the way within our industry by exclusively using only organic cotton for all our products. Everything coordinates beautifully to offer a full range of products for customers and they are all **delicately designed** by our founder Madeleine and handmade with care by our amazing female-led team in the heart of the Nene Valley.

Our amazing team has grown rapidly, and we now support over **100 stockists throughout the UK and Europe**, from small independents to large wholesalers and sustainable online brands. We have stayed true to our roots and we continue to handcraft all of our products from organic cotton because what we do, no matter how small, impacts us all.

We are super proud of our journey and of **GoodToBee**. We love the relationships we nurture and the connections we make and we love bringing more joy into people's homes. We can always do more but with our passion and by our example we hope we can **inspire a future of care** for each other and for our planet too.

PRICING- BEESWAX AND VEGAN, WRAPS & BAGS

MOQ: 20 Units in total. **Carriage paid** on orders over £300 ex VAT to UK mainland.

Prices for 750+ units POA.

All prices are in £ sterling and exclusive of VAT at the standard rate.

Orders may be despatched in multiple consignments if necessary and lead times will be advised.

Beeswax Range	Wrap Size	RRP	Ex Vat	Up to 100 Units			100+ Units			500+ Units		
				Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Mini Pack	6 x Mini 15x15cm	12.00	10.00	5.29	55.92	2.27	5.04	58.00	2.38	4.80	60.00	2.5
Everyday Pack	1 Large 30x30cm 1 Medium 25x25cm 1 Small 20x20cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	2.18
Sandwich Bags	1 Large 22x20cm 1 Medium 18x18cm	16.00	13.33	8.15	49.06	1.96	7.91	50.56	2.02	7.68	52.00	2.08
Cheese Pack	3 x Medium 25x25cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	2.18
The Big One!	1 Extra Large 48x55cm	16.00	13.33	7.63	52.31	2.10	7.34	54.13	2.18	7.06	55.88	2.27
The Snack Mat	1 Extra Large 48x55cm	16.00	13.33	7.63	52.31	2.10	7.34	54.13	2.18	7.06	55.88	2.27
Vegan Range	Wrap Size	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Everyday Pack	1 Large 30x30cm 1 Medium 25x25cm 1 Small 20x20cm	14.00	11.67	7.08	49.43	1.98	6.75	51.79	2.07	6.42	54.14	2.18
Sandwich Bags	1 Large 22x20cm 1 Medium 18x18cm	16.00	13.33	8.15	49.06	1.96	7.91	50.56	2.02	7.68	52.00	2.08
The Big One	1 Extra Large 48x55cm	16.00	13.33	7.63	52.31	2.10	7.34	54.13	2.18	7.06	55.88	2.27

PRICING – WAX GIFTS, 'MAKE YOUR OWN' CRAFT KITS AND NEW! HOME & LIVING RANGE

				Up to 100 Units			100+ Units			500+ Units		
Beeswax	Description	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Re-Waxing Bar	1 x bar (approx. 20g)	9.50	7.92	4.60	51.58	2.07	4.40	53.68	2.16	4.20	55.79	2.26
Make Your Own Kit	3 x medium organic cotton squares (20x20cm) 3 x Wax bars 2 x unbleached parchment paper	19.50	16.25	9.75	50.00	2.00	9.35	52.05	2.09	8.85	54.61	2.20
Self Stick Labels	1 x sheet (19 labels)	7.50	6.25	3.70	50.67	2.03						

Vegan	Description	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Re-Waxing Bar	1 x bar (approx. 20g)	9.50	7.92	4.60	51.58	2.07	4.40	53.68	2.16	4.20	55.79	2.26
Make Your Own Kit	3 x medium organic cotton squares (20x20cm) 3 x Wax bars 2 x unbleached parchment paper	19.50	16.25	9.75	50.00	2.00	9.35	52.05	2.09	8.85	54.61	2.20
Self Stick Labels	1 x sheet (19 labels)	7.50	6.25	3.70	50.67	2.03						
Home & Living	Description	RRP	Ex Vat	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier	Unit Price	Gross Margin %	Multiplier
Un-Paper Towels	8 x towels (25c25cm)	28.00	23.33	18.00	35.71	1.56						

CHOOSE THE RIGHT PACKS AT A GLANCE

Whether it's a **Mini Wrap** for half a lemon or a **Big One** for a large soda bread loaf we have everything covered with such a great selection of packs. Our best selling **Everyday Pack** is always a winner and our **Sandwich Bags** are perfect when on the go. We even have a **Snack Mat** for the perfect sustainable picnic.



Mini Pack
6 Mini 15x15cm



Everyday Pack
1 Large 30x30cm
1 Medium 25x25cm
1 Small 20x20cm



Cheese Pack
3 Medium 25x25cm



Sandwich Bags
1 Large 22x20cm
1 Medium 18x18cm



The Big One
1 Extra Large
48x55cm



The Snack Mat
1 Extra Large
48x55cm



NOW PICK FROM OUR BEAUTIFUL DESIGNS

Our customers tell us they love our designs and many have seen a surge in sales when switching to GoodToBee

We can recommend specific design collections for you based on our experience and your business or feel free to choose the designs that simply catch your eye because good design is good business too.



SOMETHING BIG TO SMILE ABOUT!

We are so smiley about our **100% plant based** vegan wraps and you can be too. The same amazing quality as our beeswax wraps but now with a plant based alternative wax that is perfect for all environmentally conscious vegans.

Our vegan wraps do not use soy or palm oil and are hand made to our high standards using only 100% organic cotton which is GOTS (Global Organic Textile Standard) certified.

The packaging displays our vegan stamp and is made using 100% FSC card

The perfect addition to any eco or vegan display



A photograph of a white fabric with blue stripes, a blue and white striped fabric, and a wooden-handled knife on a white wooden surface. The white fabric is crumpled on the left, and the striped fabric is folded in the center. The knife is positioned diagonally in the lower right. The background is a white wooden plank surface.

“Since we have
changed our supplier
of beeswax wraps to
GoodToBee
sales have surged
Our customers
simply love the
fabric designs”

*Abi Taylor
Proprietor
Luxe Cookshop*



Folkland

Whimsical and fun the Folkland Collection is bright and breezy and turns heads on every stand. Pretty yellow daisies teamed with dreamy mineral blue and cute red mushrooms



Everyday Pack
SKU: BW001-101



Sandwich Bags
SKU: BB001-101



Big One!
SKU: BW003-101



Mini Pack
SKU: BW002-101



Cheese Pack
SKU: BW005-101



Snack Mat
SKU: BW004-101



China bowl

A classic contemporary feel with the elegance of fine china. Our China Bowl Collection proves time and again that design is key for customers. Classic stripes, bright daisies and a delicate flower motif



Everyday Pack
SKU: BW001-113



Sandwich Bags
SKU: BB001-113



Big One!
SKU: BW003-113



Mini Pack
SKU: BW002-113



Cheese Pack
SKU: BW005-113



Snack Mat
SKU: BW004-113



Bark & Weave

Strong geometric lines and a complimentary colour pallet make Bark and Weave distinctively different. The colours tone beautifully and make it stand out from the crowd.



Everyday Pack
SKU: BW001-111



Sandwich Bags
SKU: BB001-111



Big One!
SKU: BW003-111



Mini Pack
SKU: BW002-111



Cheese Pack
SKU: BW005-111



Snack Mat
SKU: BW004-111



Confetti

Colourful and fun, Confetti pleases everyone. Who can resist multi-coloured polka dots! Teamed with a classic stripe for a modern country kitchen appeal.



Everyday Pack
SKU: BW001-110



Sandwich Bags
SKU: BB001-110



Big One!
SKU: BW003-110



Mini Pack
SKU: BW002-110



Cheese Pack
SKU: BW005-110



Snack Mat
SKU: BW004-110



Ditsy

A delicate scatter pattern of little flowers and petals make our Ditsy Collection irresistible and the cream and red colour pallet set of the pretty little flowers to perfection.



Everyday Pack
SKU: BW001-112



Sandwich Bags
SKU: BB001-112



Big One!
SKU: BW003-112



Mini Pack
SKU: BW002-112



Cheese Pack
SKU: BW005-112



Snack Mat
SKU: BW004-112



Green Fern

Clean and crisp with a strong Spring feel, our Green Fern Collection has it all. Pretty delicate flowers together with a zesty fresh green fern pattern to win everyone over.



Everyday Pack
SKU: BW001-114



Sandwich Bags
SKU: BB001-114



Big One!
SKU: BW003-114



Mini Pack
SKU: BW002-114



Cheese Pack
SKU: BW005-114



Snack Mat
SKU: BW004-114



Vegan Wax Wraps

Available in 3 pack sizes and 3 designs from our unique fabric collections with something to please the most eco conscious vegan and make everyone smile.

100% Plant Based, 100% Organic Cotton, 100% Vegan.



Everyday Pack
SKU: VW001-113

**China Bowl
Collection**



Everyday Pack
SKU: VW001-101

**Folkland
Collection**



Everyday Pack
SKU: VW001-111

**Bark & Weave
Collection**



Sandwich Bags
SKU: VB001-113



Big One!
SKU: VW003-113



Sandwich Bags
SKU: VB001-101



Big One!
SKU: VW003-101



Sandwich Bags
SKU: VB001-111



Big One!
SKU: VW003-111

OUR
VALUES
DEFINE
AND
SHAPE
OUR
FUTURE



PLASTIC
FREE



MADE IN
ENGLAND



SUSTAINABLE



ZERO
WASTE



CRUELTY
FREE



FULLY
COMPOSTABLE



100% GOTS
ORGANIC COTTON



TERMS & CONDITIONS

1. MOQ is 20 packs in total with a minimum of 5 of each product in any combination of designs
2. First order is on a pro-forma basis, subsequent orders are on 30 day terms.
3. Pro-forma orders not paid for within 14 days of the order being picked and packed will have their stock reallocated to other orders. This may cause delays to fulfilling the order when payment is received.
4. Standard shipping is via 2-3 working day courier. If expedited delivery is requested this will be charged for in addition. GoodToBee reserves the right to also apply this policy to carriage paid orders.
5. GoodToBee may, at its discretion, ship an order in multiple parts at no additional shipping cost to the customer.
6. GoodToBee reserves the right to charge an administration fee of £10 if changes are made to any order after it has been picked and packed.
7. Carriage paid level on is over £350 for UK shipping addresses.
8. GoodToBee wraps cannot be sold under any other brand name
9. Express written consent is required to sell GoodToBee products on any online marketplace
10. GoodToBee does not offer a white label service. Any bespoke orders must include our logo on all products and packaging
11. Any bespoke packaging used on our products must be approved by GoodToBee and be in line with our company values
12. Only images from our official image library can be used for marketing and promotion in the capacity of selling our products.
13. Customers can use their own images for social media posts but must credit/tag GoodToBee
14. GoodToBee wraps must always be referred to as 'GoodToBee wraps', 'GoodToBee wax wraps' or 'GoodToBee reusable food wraps' but never by the generic term of beeswax wraps

Full terms & conditions available on request



Image library available on request

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